



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

PRIME NUMBERS

Virtual Campus Placement - 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Eligible & Unplaced Students

Last Date to Register – 17th Dec 2021 by 3 PM

Company	PRIME NUMBERS		
Website	www.primenumbers.in		
Batch	2021 Passing Out Batch		
Date of Hiring	Will be Informed Later		
Reporting Time	Will be Informed Later		
Venue	Will be Informed Later		
Job Title	Profile 1 : <u>Business Development Executive</u> Profile 2 : <u>Member of Technical Staff - I</u>		
Eligible Degrees	B.Tech / MCA		
Eligible Branches	Profile 1- B.Tech (All Branches) Profile 2- CS/IT		
Eligibility Criteria	10 th	-	70 % Criteria
	12 th	-	70 % Criteria
	Graduation	-	70 % Criteria
	Post-Graduation	-	70 % Criteria
Location	Work from Home (Till March) Bangalore (Post Pandemic)		
Compensation	Profile 1 - Stipend of 18000 during Internship CTC- 6 LPA Profile 2 - Stipend of 25000 during Internship CTC – 10 LPA		

Roles & Responsibilities	<p>Profile 1 :</p> <p>Primenumbers makes modern analytical products using the best in class technology. Your job as will involve the following:</p> <ul style="list-style-type: none">• This is an inside sales role where you will be making outbound calls to potential clients; closing sales and ensuring adequate support during the closure.• Navigate through various lead generation mediums (Primarily LinkedIn) to reach out to desired POCs of organizations.• Developing an understanding of the client's requirements to give a personalized experience to them.• Managing customer's pre-sales and post-sales queries, by keeping in touch with them and addressing their issues on a need basis.• Needs to be self-motivated to persistently achieve sales targets.• Building effective relations with the top management executives of prospective clients for new partnerships, hence, acting as a bridge between the client-side and our organization.• Meeting the key performance indicators to facilitate the continuing growth of the business.• Completely understand a deeply technical product. <p>Profile 2 :</p> <p>This is a Member of technical staff role within a tightly-knit High-performance Software team in Bangalore. The team mostly works with python, javascript, Django, and several other open-source tools. Your primary function is to write features that will reside in our flagship products. You will translate product specifications and statements of problems to code. You'll also be designing and implementing new user-facing features in our flagship products.</p> <p>Roles</p> <ul style="list-style-type: none">• Break down high - level objectives into specific software development tasks and follow through on their execution• Code to create features in our flagship products• Help with gathering requirements, writing a functional specification, and creating and reviewing user stories and technical specifications• Provide accurate effort estimates and status updates, and produce high-quality deliverables in a timely manner• Write code that is easy to understand and fits with existing patterns• Conduct peer code reviews and perform unit and integration testing• Collaborate with product and sales team to understand customer requirements• Implement unit testing, integration testing, deployment approach, and maintain programming documentation which includes commenting code and user guides• Analyze, debug and solve complex technical issues and customer escalations

Skills Required	<p><u>Profile 1</u></p> <ol style="list-style-type: none"> 1. Excellent spoken and written English. 2. Excellent spoken Hindi. 3. Excellent presentation and reporting skills. 4. Strong work ethic. 5. Ability to grasp and pitch a technical product. <p><u>Profile 2</u></p>
	<ol style="list-style-type: none"> 1. Strong problem-solving skills 2. Ability to write fairly efficient and readable code 3. Strong coding skills in Python &/or Javascript? 4. Engineering degree in Computer Science (B.Tech/BE only) 5. Additional knowledge in Django is a plus 6. Attention to details
How to Apply?	<p>All interested and Eligible students need to apply on the link below latest by 17th December 20 by 3:00 P.M.</p> <p><u>CLICK HERE</u></p>

My Best Wishes are with you !

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - **Two Time Gold Medalist**
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group
Dean , Amity University
Advisor, Amity Higher Education Group
Director , Amity Institute of Information Technology
Professor, Computer Science & Engineering